

2011 Strategy Preview Analyst Briefing

January 27, 2011



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2011 Key Objectives



O Production growth to continue

- Production target at 355-365 mmboe (@WTI US\$82.0/bbl)
- 4 new projects scheduled to come on stream
- 15 projects under construction

More efforts on exploration

- 96 exploration wells, 19,967 km 2D and 17,129 km² 3D seismic
- Strengthen deepwater exploration
 - More deepwater wells planned: 2-3 independent, 3 PSC

Capex for sustainable growth

Capex of US\$8.77 billion, in which US\$1.56 billion for exploration,
US\$5.05 billion for development and US\$2.02 billion for production

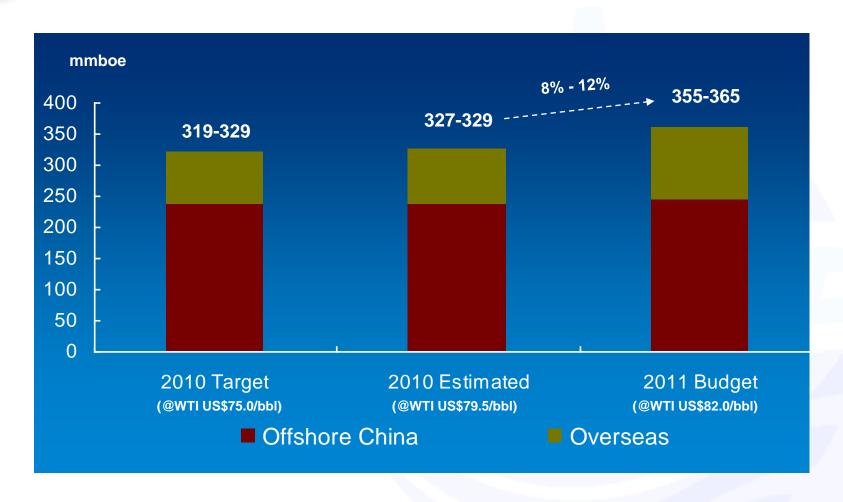
Prudent financial policy

- Maintain competitive cost structure in a cost-inflation environment
- O Healthy production growth in next 5 years



Production Target

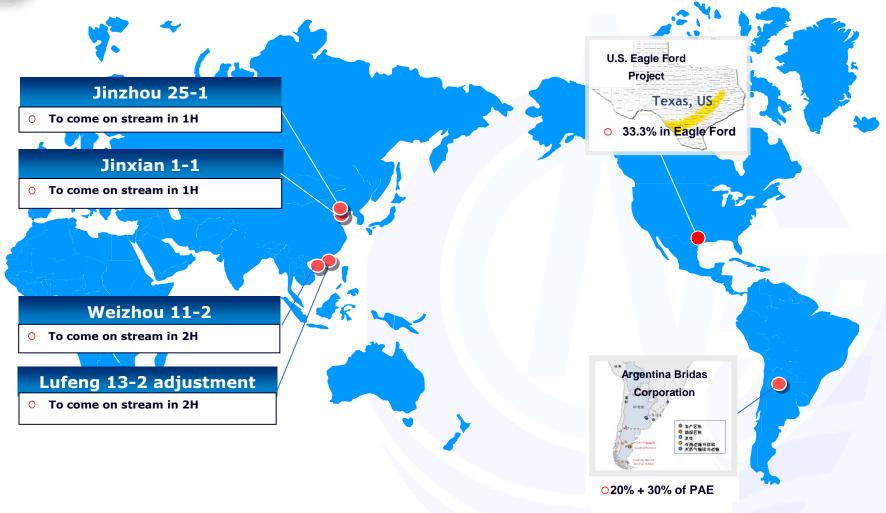




2011 production target at 355-365 mmBOE under WTI price of US\$82.0/barrel, including the production contribution from the acquisition of 30% interest of PAE starting April 2011. For the only purpose of production target calculation, we assume that such acquisition will be completed by the end of Q1 2011.



Major New Projects

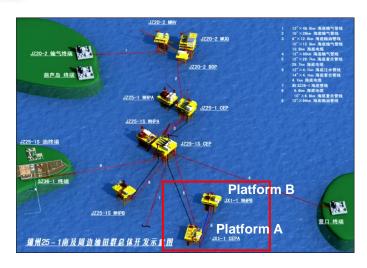


4 new projects in offshore China scheduled to come on stream, which will support production growth together with 2 new overseas projects. 15 projects are under construction.



Major Project: Jinxian 1-1







- Module offshore installation completed
- Jackets offshore installation completed
- O Peak production: ~21,000 b/d

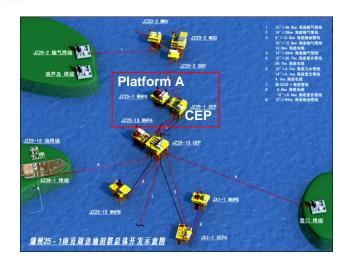






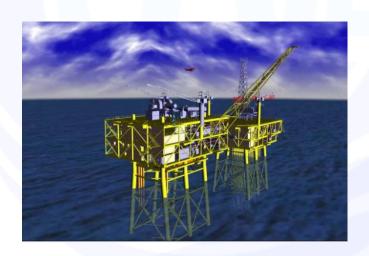
Major Project: Jinzhou 25-1





- O Light crude field
- Location: 12.8km north of Jinzhou25-1S
- Offshore installation completed
- O Peak production: ~14,000 b/d

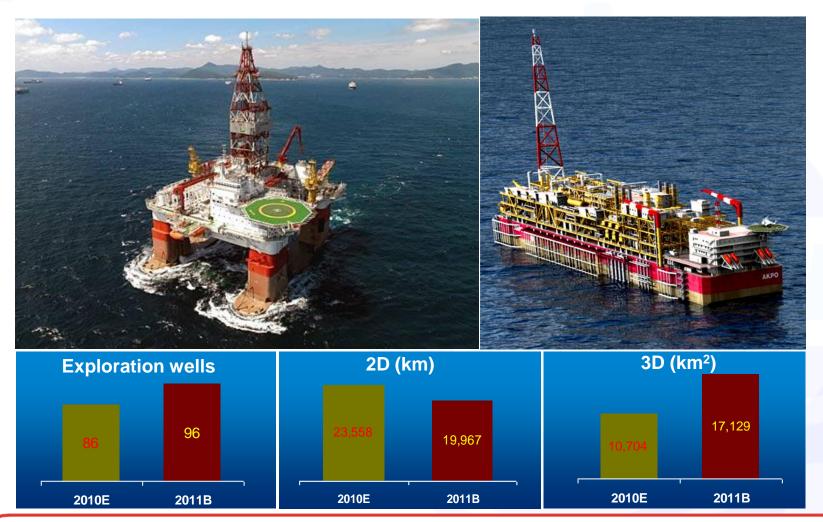






Exploration Program



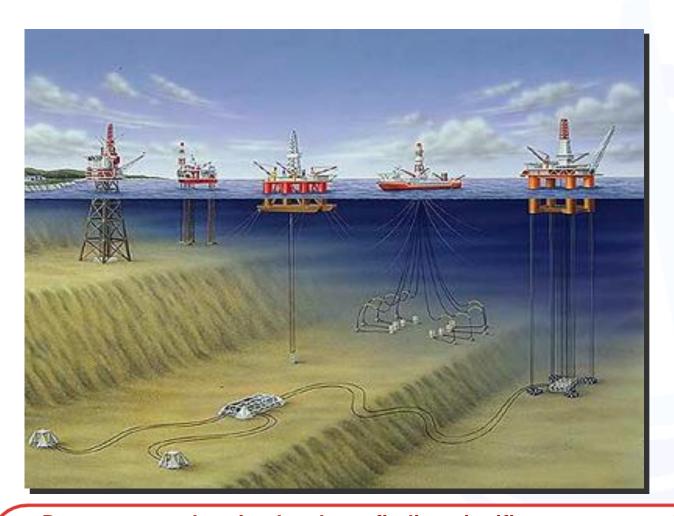


2011 exploration program remains intensive with more exploration wells and 3D seismic data planned and more efforts in deepwater



From Shelf to Deepwater





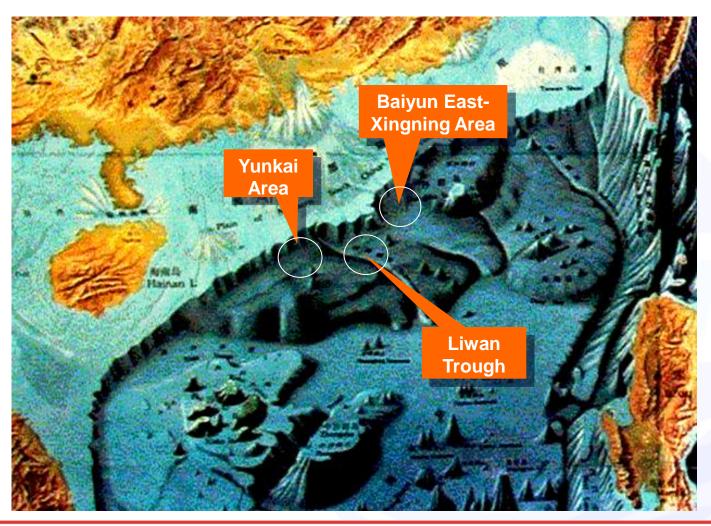


Deepwater exploration has been finding significant resources in the past few years. Deepwater area in South China Sea is under-explored and with huge potential.



Independent Deepwater Exploration Program



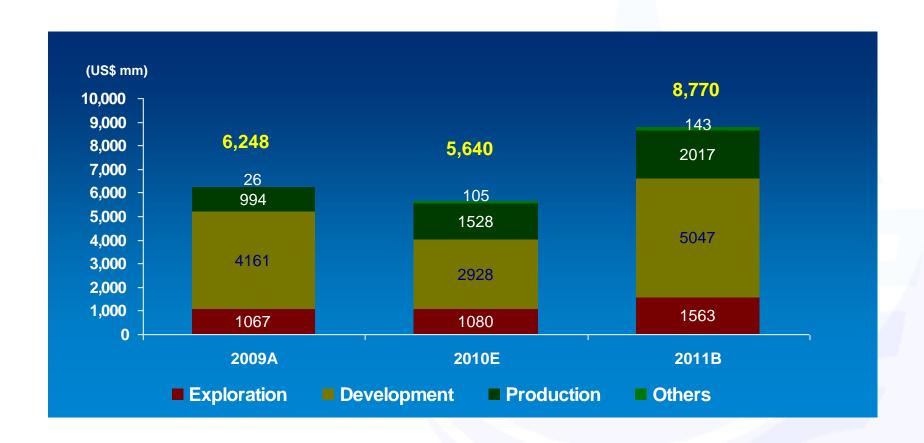


More efforts in independent deepwater exploration will be made in 2011, including 2-3 deepwater wells and more seismic data



CAPEX Allocation





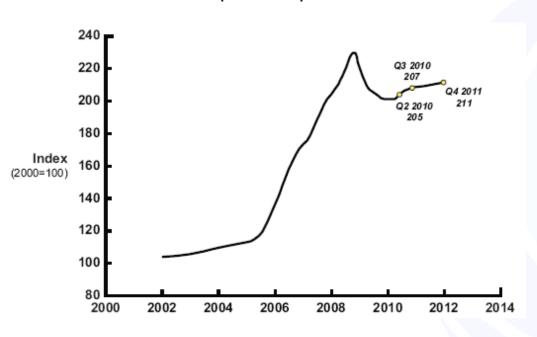
2011 Capex continues to increase to support a sustainable growth and to accelerate deepwater exploration and development



Industry Costs Under Pressure



IHS CERA Upstream Capital Costs Index



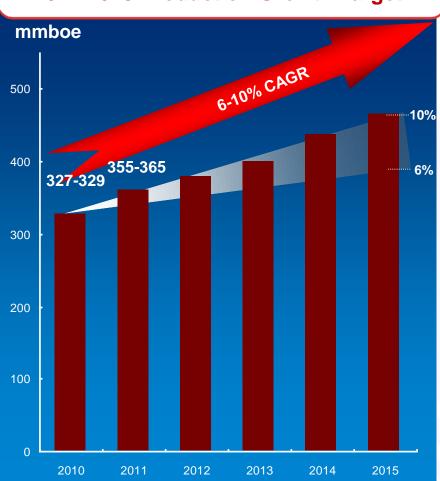
- Industry costs are expected to see an upward trend, driven by
 - Oil price
 - Steel
 - Labor
 - Service

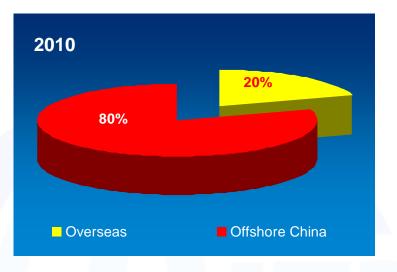


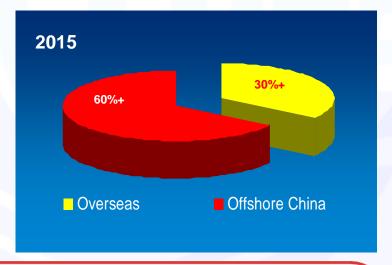
Long-term Production Target



2011-2015 Production Growth Target







Our 2011-2015 production growth target is 6%-10% CAGR. The growth mainly comes from existing projects.



Sustainable, Stable and Profitable Growth



Reserves

 Continue to add reserves through exploration and acquisitions

O RRR: >100%

Development

 4 development projects scheduled to come on stream

Production

O Production target of 355-365 mmboe

Financial Management

O Maintain prudent financial discipline

HSE

 Maintain company-wide focus and high standard on HSE



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